

# How Do We Measure Up?

## W. Ray Williams & Associates Inc.

Providing Innovative Services for Innovative Companies

Completed By: \_\_\_\_\_

Date: \_\_\_\_\_



Service	Description	Check here if your current broker offers this service
<b>Insurance Market Access</b>	We provide access to essentially all insurance and administration markets.	<input type="checkbox"/>
<b>National Affiliations</b>	In addition to our own talented professionals and specialized value-added services, we have a wealth of resources available to us through several national affiliations.	<input type="checkbox"/>
<b>Strategic Planning</b>	We develop a customized, comprehensive strategic plan for each of our clients that determines objectives and positions benefit strategies to work in support of the overall corporate direction. We provide detailed outlines of the actions needed to accomplish those goals. Once implemented, we review and refine the benefit plan regularly.	<input type="checkbox"/>
<b>Five-star Service</b>	We pride ourselves on the level of knowledge and service we bring to our clients. All of our clients are assigned a team of professionals dedicated to serving their needs. Each client can access our team through a single point of contact, making working with us seamless and easy.	<input type="checkbox"/>
<b>Experience</b>	We have proven dedication and a commitment to excellence in our service to the business community, as well as the institutional knowledge and resourcefulness to navigate any circumstances.	<input type="checkbox"/>
<b>Technology</b>	We use state-of-the-art technology to provide our customers with the latest data procurement and analysis techniques, as well as legislative resources and tools for communication and human resources administration.	<input type="checkbox"/>
<b>Actuarial Services</b>	When needed, we employ the services of professional actuaries to assist with calculations critical to your employee benefits plans.	<input type="checkbox"/>
<b>Health Care Reform</b>	Our agency offers hundreds of up-to-date, easy-to-understand documents explaining all aspects of health care reform to help both employers and employees understand the law and its implications.	<input type="checkbox"/>
<b>Full-time Employee Tracking</b>	We provide the tools you need to determine which variable-hour employees are considered full-time employees under the Affordable Care Act (ACA) and to know when they must be offered health coverage.	<input type="checkbox"/>
<b>Legislative Briefs</b>	We offer an exclusive <i>Legislative Brief</i> publication, which summarizes recent federal legislative developments involving insurance and employee benefits, to help you understand laws, including the ACA, COBRA, HIPAA, FMLA, ADA, GINA, Medicare Part D and more.	<input type="checkbox"/>
<b>Client Portal</b>	All of our clients receive access to a personalized website offering both customized and recommended resources to help fulfill unique administration, legislative compliance and communication needs.	<input type="checkbox"/>
<b>Data Analysis</b>	Using employee claims data from our client's carriers or TPA, the Internet-based Decision Master® Warehouse system analyzes your data and helps you discover how and where to adjust your plan design to save money. We can even model recommended changes to show you the potential savings.	<input type="checkbox"/>

Learn more at [www.wrwemployeebenefits.com](http://www.wrwemployeebenefits.com)

<b>Custom Communication</b>	We can assist you with all phases of employee communication, from employee meetings to payroll stuffers to informative brochures about employee benefits and wellness.	<input type="checkbox"/>
<b>Human Resources Tools and Support</b>	HRconnection®, a powerful employee communication portal, is available to you. This online tool helps you increase productivity, streamline processes, improve communication and save money.	<input type="checkbox"/>
<b>Pharmacy Benefits Services</b>	Through arrangements with two leading pharmacy benefits managers, we have access to national pharmacy networks, significant discounts, pharmacy benefits, modeling tools and more.	<input type="checkbox"/>
<b>Voluntary Benefits</b>	With the Voluntary Benefits Guide and related materials, we can help you understand, plan, implement and educate employees about this growing and important area of employee benefits.	<input type="checkbox"/>
<b>HR Hotline</b>	The HR Hotline gives you access to on-demand HR expertise and advice. HR professionals, available by phone or email, are ready to answer your HR-related questions.	<input type="checkbox"/>
<b>Community</b>	While partnering with us, you gain access to professionals from all over the country through the Community section of your client portal. An answer to a problem you have is just an email away.	<input type="checkbox"/>
<b>Benefit Plan Analysis</b>	We see a simplified way for you to approach the benefits plan design process. With PlanAdvisor®, we help you analyze your benefits plan costs against reliable benchmark information, project the impact of medical and dental plan design changes, estimate your renewal costs and streamline the plan selection process for your employees.	<input type="checkbox"/>
<b>Wellness Programs</b>	We provide you with months-long wellness programs to boost employee fitness and keep insurance costs down, complete with privacy and reward guidance.	<input type="checkbox"/>
<b>Industry News</b>	We provide detailed monthly and quarterly summaries of changes in federal benefits regulations.	<input type="checkbox"/>